

# PIRATE'S BOOTY #MACANDCHEESYJOKECONTEST BLOGGER CAMPAIGN CASE STUDY



# PIRATE'S BOOTY #MACANDCHEESYJOKECONTEST ···· BLOGGER OUTREACH CAMPAIGN

### OUR TASK ······ OUR STRATEG

Promote Pirate's Booty #MACANDCHEESYJOKECONTEST online. The campaign helped drive awareness of the newly launched Mac 'N Cheese product line extension.

# OUR STRATEGY ······

Recruit top-tier mommy & lifestyle bloggers to review the product and share their experience with their fans on social. Also, we encouraged bloggers to stage giveaways featuring Pirate's Booty-themed treasure chests. The smaller promos drove awareness of the larger promo.

#### THE RESULTS •••••••

#### SECURED EDITORIAL ······· ENGAGEMENT STATS ······ TOTAL IMPRESSIONS

- Total blog features: 24
- Total blog giveaways held: 21

- Blog giveaway entries: 90,519
- 900,000
- Total blogger social engagements\*: 5,066

\*This data was pulled directly from the collective set of 24 campaign-specific blog posts.